



Q1FY20 Earnings Release

PAT down by 28.7 %

Revenue INR 9,438 mn

EBIDTA INR 1,236 mn

PAT INR 725 mn

Finolex Industries Limited, Pune, India, August 10, 2019:

Finolex Industries Limited (NSE:FINPIPE | BSE:500940), India's largest manufacturer of PVC Pipes & Fittings, at its Board Meeting held today announced unaudited financial results for the first quarter ended June 30, 2019.

Highlights

- Trends in Quarterly EBIT Margin – Overall and Key Segments
- Total income from operations was at INR 9,438 mn for Q1FY20 up 14.0% against INR 8,279 mn in Q1FY19.
- The sales volume for PVC Pipes & Fittings was at 91,655 MT in Q1FY20 higher by 18.1 % against 77,636 MT in Q1FY19.
- EBITDA stood at INR 1,236 mn for Q1FY20 lower by 36.3 % against INR 1,939 mn for Q1FY19.

	Q2FY18	Q3FY18	Q4FY18	Q1FY19	Q2FY19	Q3FY19	Q4FY19	Q1FY20
Overall EBIT Margin (%)	7.3%	13.5%	21.3%	21.5%	20.0%	13.9%	13.4%	11.3%
Segmentwise EBIT Margins								
PVC Segment (%)	13.5%	18.9%	24.1%	24.5%	29.1%	16.7%	14.5%	7.7%
PVC Pipes & Fittings (%)	3.1%	5.7%	9.2%	8.2%	5.0%	7.4%	7.7%	8.5%

- Profit after tax was at INR 725mn for Q1FY20 lower by 29.8% against INR 1,033 mn for Q1FY19.

Management Comments

Mr. Prakash P. Chhabria
Executive Chairman

“PVC Pipes and Fittings segment witnessed a good volume growth and better results. However, lower PVC/EDC delta due to fall in PVC price and higher EDC price has reduced the margin in PVC segment on y-o-y basis.”

Profit and Loss Account Summary Table

Particulars (INR Mn)	Q1FY20	Q1FY19	Inc / Dec (%)
Total Income from operations	9,438	8,279	14.0%
EBIDTA	1,236	1,939	-36.3%
<i>EBIDTA margin (%)</i>	13.1%	23.4%	
Depreciation	168	162	
EBIT	1,068	1,777	-39.9%
<i>EBIT %</i>	11.3%	21.5%	
Other Income	57	137	
Finance costs	9	52	
Profit before exceptional items	1,116	1,862	
<i>PBT %</i>	11.8%	22.5%	
Exceptional items	-	279	
Profit after exceptional items	1,116	1,583	-29.5%
<i>PBT %</i>	11.8%	19.1%	
Tax	391	550	
PAT	725	1,033	-29.8%
<i>PAT %</i>	7.7%	12.5%	

About Finolex Industries Limited

Finolex Industries Limited, headquartered in Pune, is the largest supplier of PVC Pipes & Fittings for the agriculture and non-agricultural sectors. Our state-of-the-art manufacturing plants at Pune and Ratnagiri in Maharashtra and Masar in Gujarat provide excellent resources to better serve our customers. Our own PVC Resin manufacturing facility in Ratnagiri, set in technical collaboration with Uhde GmbH, with Hoechst technology, provides a consistent supply of superior quality resin to our pipe manufacturing plants. This ensures we are able to deliver quality, superior products to our customers. Our open sea cryogenic jetty, the first of its kind in the Indian private sector, has been the hallmark of our



PVC Complex. We are the first Indian PVC Pipes manufacturer to have been awarded the ISO 9001:2008 Certification.

Our major strength lies in our skilled workforce. We recognize and attribute our operating excellence and success to our employees. We have a widespread presence throughout the country, with a wide network of over 18,000 retail outlets ably supported by dealers and sub-dealers. They work as our extended arm in bringing quality products to our customers. Our core values of quality, trust and integrity help us to build an unbreakable bond with both customers and stakeholders.

We believe in “Performance with Purpose” and are deeply concerned about society and our community. We have been actively working along with Mukul Madhav Foundation, our CSR partner, in contributing to the social and economic development of the underprivileged sectors of society in and around our plants in Ratnagiri, Pune and Masar. Our focus is on women and children in areas of education, healthcare, community development, environment and self-development.

For more information, visit www.finolexwater.com or follow us on Twitter @finolexwater

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